Local Market Update for January 2021

Provided by New Jersey REALTORS®



Hudson County

Hudson County

Single Family		January			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 1-2020	Thru 1-2021	Percent Change	
New Listings	114	109	- 4.4%	114	109	- 4.4%	
Closed Sales	54	95	+ 75.9%	54	95	+ 75.9%	
Days on Market Until Sale	49	43	- 12.2%	49	43	- 12.2%	
Median Sales Price*	\$427,500	\$450,000	+ 5.3%	\$427,500	\$450,000	+ 5.3%	
Percent of List Price Received*	98.1%	99.8%	+ 1.7%	98.1%	99.8%	+ 1.7%	
Inventory of Homes for Sale	358	261	- 27.1%				
Months Supply of Inventory	4.6	3.2	- 30.4%				

Townhouse-Condo		January			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 1-2020	Thru 1-2021	Percent Change	
New Listings	586	674	+ 15.0%	586	674	+ 15.0%	
Closed Sales	255	272	+ 6.7%	255	272	+ 6.7%	
Days on Market Until Sale	61	53	- 13.1%	61	53	- 13.1%	
Median Sales Price*	\$505,000	\$530,000	+ 5.0%	\$505,000	\$530,000	+ 5.0%	
Percent of List Price Received*	97.8%	97.4%	- 0.4%	97.8%	97.4%	- 0.4%	
Inventory of Homes for Sale	1,403	1,700	+ 21.2%				
Months Supply of Inventory	4.8	5.9	+ 22.9%				

Adult Community		January			Year to Date			
Key Metrics	2020	2021	Percent Change	Thru 1-2020	Thru 1-2021	Percent Change		
New Listings	0	1		0	1			
Closed Sales	0	0		0	0			
Days on Market Until Sale	0	0		0	0			
Median Sales Price*	\$0	\$0		\$0	\$0			
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%			
Inventory of Homes for Sale	1	2	+ 100.0%					
Months Supply of Inventory	0	0	0.0%					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

